

PICO Dosiertechnik GmbH & Co. KG, Industriestr. 1, 82110 Germering

Germering, 30.04.2011

Dear Customer,

From May 1, 2011 on, the nomenclature of our products will be gradually changed. As PICO and Nordson EFD are uniforming their market appearance, our products will be branded with the Nordson EFD label as well as a new SAP-nomenclature. The functionality of the products will exactly remain the same.

It may occur that the ordered products are delivered with the new nomenclature during the transition period. We therefore kindly ask you to update your files accordingly.

Please find a download link of a cross-reference-list on our website [www.picodostec.com](http://www.picodostec.com) from which you can easily identify the old product names from the new ones.

Should you have any further questions, please contact our sales team. Confirmations regarding technical compatibility can be stated on demand.

Yours sincerely

PICO Dosiertechnik GmbH & Co. KG



ppa. Andreas Döker  
(Sales Manager)